

### Importer Profile

1. Company Profile: FRUMAR FRUTOS DO MAR LTDA

Address: RUA PARANÁ, 231

Tel.: 51 3037.6969 Fax: \_\_\_\_\_

E-mail: [nikkei@frumar.com.br](mailto:nikkei@frumar.com.br)

Factory Address: RUA PARANÁ, 231

Tel.: 51 3037.6969 Fax: \_\_\_\_\_

Contact person: 1. MR. EDUARDO MALTZ RASKIN

2. MR. EDERSON KRUMMENAUER

Established

Registered capital: \_\_\_\_\_ since: 1991

Number of employees: 150

2. Type of Business:

<input checked="" type="checkbox"/> Manufacturer	<input checked="" type="checkbox"/> Importer	<input checked="" type="checkbox"/> Distributor
<input type="checkbox"/> Retailer	<input type="checkbox"/> Department Store	<input type="checkbox"/> Agent
<input type="checkbox"/> Chain Store	<input type="checkbox"/> Discount Store	<input type="checkbox"/> Mail order
		<input type="checkbox"/> Wholesale
		<input type="checkbox"/> Special Store

3. Main Product Lines (Please rank by order of importance or sale value (USD))

3.1 <u>Fresh Salmon</u>	Sale	Value	_____	(USD)
3.2 <u>Frozen Fish</u>	Sale	Value	_____	(USD)
3.3 <u>Shrimp</u>	Sale	Value	_____	(USD)
3.4 <u>Sauces</u>	Sale	Value	_____	(USD)

4. Distribution Channel - Sell to:

<input type="checkbox"/> End users	<input checked="" type="checkbox"/> Retailer	<input type="checkbox"/> Equipment Store/Chain Stores
<input checked="" type="checkbox"/> Distributor	<input type="checkbox"/> Others	

5. Current import from (Countries)

5.1 <u>Chile</u>	Value	_____	(USD)or	<u>85</u>	%	of total importer
5.2 <u>China</u>	Value	_____	(USD)or	<u>10</u>	%	of total importer
5.3 <u>Portugal</u>	Value	_____	(USD)or	<u>2</u>	%	of total importer

6. Current import from Thailand  No  Yes, products including

6.1 Pantai (sauces)

6.2 Frozen Tuna

6.3 \_\_\_\_\_

- |   |
|---|
| 7. Products that wish to source from Thailand this time   |
| 7.1 Looking for asian products (food) for Supermarket     |
| 7.2 Fish  |
| 7.3 RiceThai Jasmine, coconut milk Chaokoh, Palm sugar... |

- |  |
|--|
| 8. Reasons to import from Thailand this time |
| 8.1 High Quality Products                    |
| 8.2 Well known brands                        |
| 8.3  |

*Thai Trade Center São Paulo, Brazil - [thaitcsp@terra.com.br](mailto:thaitcsp@terra.com.br)*