	Importer Profile							
1.	Company Profile:		COMERCIAL MARUKAI LTDA.					
	Address:		RUA GALVÃO BUENO, 34 - LIBERDADE - SP - BRASIL					
	Tel.:		11-3341-3350		Fax:			
	E-mail:		lucia@marukai.com.br					
	Factory Address:							
	Tel.:				Fax:			
	Contact person:		1.	Mrs. Lucia A. Yamamoto Guo				
			2.	Mrs.Elisabete Miyako itani				
	Registered capital:		100.000,00		Estabilished since:		1999	
	Number of employees:		50 employees					
2.	Type of Business:			Manufacturer	**X**	Importer		Distributor
	X	Retailer		Department Store		Agent	**X**	Wholesale
		Chain Store		Discount Store		Mail order		Special Store
3.	Main Product Lines (Please rank by order of importance or sale value (USD)							
	3.1	Rice Cracker Sembei		Sale Value			(USD)	
	3.2	Vermicelli		Sale Value			(USD)	
	3.3	Seaweed		Sale Value			(USD)	
	3.4	Glutinous Rice		Sale Value			(USD)	
4.	Distribution Channel - Sell to:							
	X	End users	**X**	Retailer		Equipment Store/Chain Stores		
		Distributor		Others				
5.	Current import from (Countries)							
	5.1	Japan	Value		(USD)or	70	% of total importer	
	5.2	China	Value		(USD)or	15	% of total importer	
	5.3	Thai/Vietnam/Taiwan	Value		(USD)or	15	% of total importer	
6.	Current import from Thailand			No	**X**	Yes, products including		
	6.1	Glutinous Rice						
	6.2	Jasmine Rice						
	6.3							

7.	Products that wish to source from Thailand this time	
	7.1	Glutinous and Jasmine Rice with better price
	7.2	Grocery food (Sauce, Noodles, etc)
	7.3	Rice Crackers
8.	Reasons to import from Thailand this time	
	8.1	Increase the variety of products
	8.2	
	8.3	
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